

Andrea Pozzi

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Employment

July 2018 - present Associate Professor (with tenure), EIEF
October 2013 - present CEPR Research Affiliate
June 2009 - June 2018 Assistant Professor, EIEF
January 2015 - June 2015 Visiting Scholar at the Wharton School of Business,
Business Economics and Public Policy Department

Education

June 2009 Ph.D. in Economics, Stanford University
Dissertation title: Essays in E-commerce
Reading committee: Liran Einav (chair), Tim Bresnahan, Jakub Kastl
October 2003 BA Economics *summa cum laude*, Università Bocconi, Milan

Publications in refereed journals

Price Dynamics with Customer Markets, with Luigi Paciello and Nicholas Trachter
International Economic Review 60(1), pp.413-446, February 2019.

Demand or Productivity: What Determines Firm Growth?, with Fabiano Schivardi
RAND Journal of Economics 47(3), pp.608-630, July 2016.

The Effect of Internet Distribution on Brick-and-mortar Sales
RAND Journal of Economics 44(3), pp.569-583, December 2013.

E-commerce as a Stockpiling Technology: Implications for Consumer Savings
International Journal of Industrial Organization 31(6), pp.677-689, December 2013.

Shopping Cost and Brand Exploration in Online Grocery
American Economic Journal: Microeconomics 4(3), pp.96-120, August 2012.

Chapters in books and other publications

Entry Regulation in Retail Markets, with Fabiano Schivardi, November 2014.
in E. Basker (ed.), “*Handbook on the Economics of Retail and Distribution*”, Ch. 10,
pp. 233-249, Edward Elgar, 2016.

Comment to “Trade and Tasks: An Exploration over Three Decades in Germany” by
S. Becker and M. Muendler, *Economic Policy*, 30(84), Oct. 2015, pp. 633-635.

Recent developments and relevant issues in evolutionary economics and industrial
dynamics, *Economia e Politica Industriale*, fascicolo 123, 2004.

Working Papers

The Cost of Steering in Financial Markets: Evidence from the Mortgage Market, with
Luigi Guiso, Anton Tsoy, Leonardo Gambacorta and Paolo Mistrulli. April 2019.
Revise & resubmit at the Journal of Financial Economics

The Extensive Margin of Aggregate Consumption Demand, with Claudio Michelacci
and Luigi Paciello. April 2019.

Strategic Entry and Potential Competition: Evidence from Compressed Gas Fuel Re-
tail, with Giulia Pavan and Gabriele Rovigatti. March 2019.
Revise & resubmit at the International Journal of Industrial Organization

Pecuniary Externalities in Financial Frictions: Do they Matter for Welfare?, with
Claudio Michelacci. May 2017.

The Demography of an Early Mortality Transition, with Paul David and Sheila Jo-
hansson. October 2010.

Empirical Realities of Scientific Misconduct in Publicly Funded Research, with Paul
David. August 2007.

Work in progress

Quantifying the Benefits from Financial Innovation, with Matteo Benetton and Saul
Lach

Rivalry and Rules in collective Problem-Solving, with Paul David and Matthijs den
Besten.

Teaching and research experience

Instructor for Empirical IO (master), LUISS-EIEF, 2020

Instructor for Econometric theory (PhD), LUISS, 2019

Instructor for Econometric theory (master), LUISS-EIEF, 2018-2019
Instructor for Applied Statistics and Econometrics (undergrad), LUISS, 2017-2018
Instructor for Empirical Industrial Organization (PhD), EIEF, 2010-2016
TA for Intermediate Microeconomics (undergrad), Stanford University
TA for Innovation and Industrial Dynamics (undergrad), Università Bocconi
RA for Paul David, September 2006 - September 2007
RA for Liran Einav, June 2006 - December 2006
RA at CESPRI (now CRIOS)-Bocconi, September 2003- July 2004

Professional service

Program committee: CEPR Applied IO Conference 2020
EARIE 2015-current
ESEM 2019
ESWM 2019

Referee for: *AEJ: Applied Economics*, *American Economic Review*, *ANR*, *ANVUR*, *Bank of Spain WP series*, *Carlo Alberto Research Grants*, *Econometrica*, *Economic Inquiry*, *Economic Journal*, *Economic Letters*, *Economic Notes*, *Energy Journal*, *European Economic Review*, *Giornale degli Economisti*, *Industrial and Corporate Change*, *International Economic Review*, *International Journal of Industrial Organization*, *Israel Science Foundation*, *Journal of Applied Econometrics*, *Journal of the European Economic Association*, *Journal of Economics and Management Strategy*, *Journal of Industrial Economics*, *Journal of Monetary Economics*, *LABOUR*, *Marketing Science*, *MEF Working Papers Series*, *MIS Quarterly*, *National Science Foundation*, *Oxford Bulletin of Economics and Statistics*, *RAND Journal of Economics*, *Research Policy*, *Review of Economic Dynamics*, *Review of Economic Studies*, *Statistical Methods and Applications*, *Swiss National Science Foundation*.

Student advising

Main advisor	Giulia Pavan (Tor Vergata, 2016)	Placement: Toulouse postdoc
Committee member	Vincenzo Mollisi (Tor Vergata, 2018)	Placement: Bolzano postdoc
External examiner	Mattia de Grassi (LUISS, 2013) Jorge Flores (Toulouse, 2015)	

Awards and Honors

2015	International Journal of Industrial Organization Top 20 reviewers
2009	NET Institute Summer Grant
2008-09	B.F. Haley and E.S. Shaw fellowship, SIEPR
2008	Outstanding Teaching Assistant Award, Stanford University
2007-08	Schultz fellow, Stanford Institute for Economic and Policy Research
2004-06	Department of Economics fellowship, Stanford University
2004	Medal for best graduates of the year, Università Bocconi

Invited Seminars and Conference presentations

2019-20: Nazarbayev University (scheduled), Stockholm School of Economics (scheduled), Cambridge (scheduled), Universitat Autònoma de Barcelona (scheduled).

2018-19: Paris School of Economics, University of Mannheim, INFORMS Marketing Science (Rome)

2017-18: Dynamic IO workshop (Amsterdam), IMT-Lucca, IDC Herzliya, Tel Aviv University, Hebrew University, Ben Gurion University, Stanford-SITE, CEA-UChile

2016-17: 3rd CREST Conference “Economics of Antitrust and Consumer Protection”, WU Vienna, London School of Economics, AEA meetings (Chicago), CEPR European Workshop on Household Finance, Rotman, Bank of Canada-John Deutsch Institute Workshop on Financial Intermediation and Regulation, McGill University, MaCCI Summer Institute, NBER Summer Institute (IO), 44th EARIE Conference (Maastricht)

2015-16: Università di Bolzano, Toulouse School of Economics, MaCCI Mannheim, 14th IIOC (Philadelphia), 17th CEPR\JIE Applied IO (London), Tilburg University, Università Bocconi, Barcelona GSE Summer Forum, XXXI Jornadas de Economía Industrial (Palma de Mallorca, invited session)

2014-15: University of Pennsylvania (Wharton), Drexel University, Indiana University (Kelley), 13th IIOC (Boston), Johns Hopkins University (Carey), 42nd EARIE Conference (Munich)

2013-14: MaCCI (Mannheim), 12th IIOC (Chicago), Penn State University, Carlo Alberto Pricing Workshop, NBER Summer Institute (Price dynamics), 41st EARIE Conference (Milan)

2012-13: University of Mannheim, Conference on the Economics of Information and Communication Technologies (Paris), Central European University, Paris School of Economics, Collegio Carlo Alberto, AEA Meeting (San Diego), University of Zurich, Tel Aviv University, Università di Roma “Tor Vergata”, Italian Competition Authority

2011-12: Productivity workshop (Università di Trento), EIEF-UNIBO workshop in Industrial Organization, Scuola Superiore Sant’Anna (Pisa), Management and Economics of ICT Conference (Munich), EIEF workshop on structural approaches to industry dynamics, SED Annual meeting (Cyprus), 39th EARIE Conference (Rome)

2010-11: IFN-Stockholm, 2nd Workshop on the Economics of ICT (Evora), 9th ZEW Conference on ICT (Mannheim), 38th EARIE Conference (Stockholm)

2009-10: European University Institute, Università di Cagliari, Universidad de Alicante, NET Institute Conference (NYU-Stern), BRICK-DIME-STRIKE Workshop (Collegio Carlo Alberto), 8th INRA-IDEI Conference on Industrial Organization of the Food Processing Industry (Toulouse)

2008-09: University of Toronto (Rotman), University of East Anglia, University of

Mannheim, IMT-Lucca, Università Bocconi, EIEF, 7th IIOC (Boston), Santa Clara University (Leavy), 7th ZEW Conference on ICT (Mannheim), 36th EARIE Conference (Ljubljana)

2007-08: 34th EARIE Conference (Valencia), Università Bocconi (KITeS), 1st World Conference on Research Integrity (Lisbon)

2006-07: Università Bocconi (KITeS)

Last updated: October 2, 2019